

## Message Text

UNCLASSIFIED

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47

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W  
----- 016456

O R 131720Z FEB 75  
FM AMEMBASSY STOCKHOLM  
TO USDOC WASHDC IMMEDIATE  
INFO SECSTATE WASHDC 3942

UNCLAS STOCKHOLM 0750

FOR BIC/OIM:ACAYA

E.O. 11652: N/A

TAGS: BEXP, SW

SUBJECT: LEISURE TIME EXHIBITION - DAVINESS WOODWORKING COMPANY INC

1. BOOTH ATTENDANT NEVER RETURNED AFTER SECOND DAY OF SHOW. HE APPEARED VERY UNINFORMED, WAS UNABLE ADEQUATELY GIVE SALES INFORMATION. STC HAS BEEN ABLE TO REACH HIM AT HIS HOME TO INFORM HIM OF INTEREST IN BOOTH.

2. MR. LARS GLASSER MENTIONED IN OUR EARLIER CABLE HAS BEEN EXTREMELY INTERESTED IN THIS PRODUCT LINE OF BOAT PADDLES. HE HAS RETURNED TWO TIMES AND HAS ALSO CONTACTED THE AGENT AND HAS PURCHASED A SAMPLE SET.

3. WTDR JUST COMPLETED ON MR. BLASSER IS VERY FAVORABLE. HE WISHES TAKE OVER REPRESENTATION CAVINESS WOODWORKING CO. IF CAVINESS WILL CONTACT HIM AND IF CAVINESS INTERESTED, MR. GLASSER READY SIGN ORDER FOR 400 PADDLES IMMEDIATELY. ALSO MAY BE WILLING INCREASE THIS ORDER TO 700 UNDER RIGHT TERMS. HAS INDICATED HE WOULD BUY 3,600 PADDLES NEXT YEAR.

4. MODELS OF IMMEDIATE INTEREST ARE 9-45, 9-50, 9-55, 850 A, 855A.

5. SUGGEST CAVINESS CONTACT THIS INTERESTED PARTY DIRECTLY: HOME AND OFFICE ADDRESS: LARS GLASSER AB, SJOBJORNSVAGEN 52, GRONDAL, STOCKHOLM, TELEPHONE: 18 41 10 OR 18 42 10.

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MANUFACTURING IN RATTVIK. TELEPHONE 0248/30179 OR 30244.

IN ANY EVENT, PLEASE KEEP STC INFORMED OF COMPANY INTEREST  
AND RESULTS. STRAUZ-HUPE

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 13 FEB 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
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**Errors:** N/A  
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**To:** COM  
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